Attachment C STRICTLY PRIVATE AND CONFIDENTIAL



UNIVERSITY OF CENTRAL FLORIDA

## **UCF Stadium Corporation**

J.P. MORGAN REVISED FEE PROPOSAL TO PROVIDE INVESTMENT BANKING SERVICES TO FUND IMPROVEMENTS TO THE FBC MORTGAGE STADIUM

AUGUST 23, 2024

J.P.Morgan

## Disclaimer

This presentation was prepared exclusively for the benefit and internal use of the J.P. Morgan client to whom it is directly addressed and delivered (including such client's affiliates, the "Client") in order to assist the Client in evaluating, on a preliminary basis, the feasibility of possible transactions referenced herein. The materials have been provided to the Client for informational purposes only and may not be relied upon by the Client in evaluating the merits of pursuing transactions described herein. No assurance can be given that any transaction mentioned herein could in fact be executed.

Information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. Opinions and estimates constitute our judgment as of the date of this material and are subject to change without notice. Past performance is not indicative of future results. Any financial products discussed may fluctuate in price or value. This presentation does not constitute a commitment by any J.P. Morgan entity to underwrite, subscribe for or place any securities or to extend or arrange credit or to provide any other services.

J.P. Morgan's presentation is delivered to you for the purpose of being engaged as an underwriter, not as an advisor, (including, without limitation, a Municipal Advisor (as such term is defined in Section 975(e) of the Dodd-Frank Wall Street Reform and Consumer Protection Act)). The role of an underwriter and its relationship to an issuer of debt is not equivalent to the role of an independent financial advisor. The primary role of an underwriter is to purchase, or arrange for the purchase of, securities in an arm's-length commercial transaction between the issuer and the underwriter. An underwriter has financial and other interests that differ from those of the issuer. If selected as your underwriter, J.P. Morgan will be acting as a principal and not as your agent or your fiduciary with respect to the offering of the securities or the process leading to issuance (whether or not J.P. Morgan or any affiliate has advised or is currently advising the Client on other matters). Any portion of this presentation which provides information on municipal financial products or the issuance of municipal securities is given in response to your questions or to demonstrate our experience in the municipal markets and does not constitute "advice" within the meaning of Section 975 of the Dodd-Frank Wall Street Reform and Consumer Protection Act. We encourage you to consult with your own legal and financial advisors to the extent you deem appropriate in connection with the offering of the securities. If you have any questions concerning our intended role and relationship with you, we would be happy to discuss this with you further.

This communication shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of the securities in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

This material is not a product of the Research Departments of J.P. Morgan Securities LLC ("JPMS") and is not a research report. Unless ot herwise specifically stated, any views or opinions expressed herein are solely those of the authors listed, and may differ from the views and opinions expressed by JPMS's Research Departments or other departments or divisions of JPMS and its affiliates. Research reports and notes produced by the Research Departments of JPMS are available from your Registered Representative or at <a href="http://www.jpmm.com">http://www.jpmm.com</a>. JPMS's policies produced by the Research Departments of JPMS are available from your Registered Representative or at <a href="http://www.jpmm.com">http://www.jpmm.com</a>. JPMS's policies prohibit employees from offering, directly or indirectly, a favorable research rating or specific price target, or offering to change a rating or price target, to a subject Client as consideration or inducement for the receipt of business or for compensation. JPMS also prohibits its research analysts from being compensated for involvement in investment banking transactions except to the extent that such participation is intended to benefit investors.

J.P. Morgan makes no representations as to the legal, tax, credit, or accounting treatment of any transactions mentioned here in, or any other effects such transactions may have on you and your affiliates or any other parties to such transactions and their respective affiliates. You should consult with your own advisors as to such matters.

JPMorgan Chase & Co. and its affiliates do not provide tax, legal or accounting advice. This material has been prepared for informational purposes only, and is not intended to provide, and should not be relied on as the basis for making an investment decision nor as tax, legal or accounting advice. You should consult your own advisors in respect of any tax, legal or accounting matter.

This presentation does not carry any right of publication or disclosure, in whole or in part, to any other party, without the prior consent of J.P. Morgan. Additional information is available upon request.

J.P. Morgan is the marketing name for the investment banking activities of JPMorgan Chase Bank, N.A., J.P. Morgan Securities LLC (member, NYSE), J.P. Morgan Securities plc (authorized by the FSA and member, LSE) and their investment banking affiliates.

Changes to Interbank Offered Rates (IBORs) and other benchmark rates: Certain interest rate benchmarks are, or may in the future become, subject to ongoing international, national and other regulatory guidance, reform and proposals for reform. For more information, please consult: <a href="https://www.jpmorgan.com/global/disclosures/interbank\_offered\_rates">https://www.jpmorgan.com/global/disclosures/interbank\_offered\_rates</a>

## **Municipal Advisor Rules Disclaimer**

(a) This material is provided to you in reliance on the RFP exemption pursuant to Section 15B of the Securities Exchange Act, as amended; (b) J.P. Morgan is not acting as an advisor to you and does not owe a fiduciary duty pursuant to Section 15B of the Securities Exchange Act of 1934, as amended, to you with respect to the information and material contained in this communication; (c) J.P. Morgan is acting for its own interests; (d) You should discuss any information and material contained in this communication; (c) J.P. Morgan is acting for its own interests; (d) You should discuss any information or material; and (e) J.P. Morgan seeks to serve as an underwriter on a future transaction and not as a financial advisor or municipal advisor. The information provided is for discussion purposes only in anticipation of being engaged to serve as underwriter. The primary role of an underwriter is to purchase securities with a view to distribution in an arm's-length commercial transaction. The underwriter has financial and other interests that differ from yours.

One or more of the services included in this Request for Qualifications may be considered municipal advisory activities under the final rules (SEC Rel. No. 34-70462 (Sept. 20, 2013)) (such final rules and to the extent referenced therein, Section 975, the "Municipal Advisor Rules"), implementing Section 975 ("Section 975") of the Dodd-Frank Wall Street Reform and Consumer Protection Act. We may not be able to perform some of the services you may request of us from time to time in connection with the engagement on which you are requesting qualifications, unless we have confirmed that such requested services do not cause us to be considered a "municipal advisor" under the Municipal Advisor Rules. We are responding to the RFP to serve as an underwriter, and not as a municipal advisor. Any certifications, guarantees, warranties and agreements, with respect to our ability to perform the services described in the RFP or otherwise requested by you in connection with this engagement are hereby qualified and may only be performed to the extent that any such services may be performed without causing us to be considered a "municipal advisor" under the Municipal services may be performed without causing us to be considered a "municipal advisor" under the Municipal advisor Rules.

Z

0

J.P.Morgan

Albert Francis University Treasurer/Assistant Vice President of Debt Management UCF Stadium Corporation

## Bert:

J.P. Morgan Securities LLC ("J.P. Morgan") has revised its fee proposal to the UCF Stadium Corporation (the "Corporation") to serve as Sole Underwriter for the Corporation's proposed public market issuance of the Series 2024 Bonds.

Serving the Corporation as lead underwriter is a high priority for J.P. Morgan, and we believe our revised fee proposal is indicative of our enthusiasm to serve the Corporation and deliver results. J.P. Morgan is well-positioned to lead the proposed financing, with both the capital base and distribution strength required to price the bonds competitively regardless of market conditions at the time of pricing as well as our demonstrated experience working on transactions with both TDT and DSO structures.

We note that while fees paid to the underwriter are one component of cost, interest rates will have a more significant impact on the Corporation's debt service costs, and in markets of heightened turbulence, selecting an underwriter with robust distribution capabilities and a strong balance sheet is imperative. We believe J.P. Morgan's bond distribution strength, ability to interact with the investor community and willingness to commit capital to preserve transaction spreads are additional factors to be considered in the overall evaluation of our proposal.

As illustrated in the table below, *J.P. Morgan proposes an average takedown of \$2.00 per bond*. We also share our proposed underwriting expenses for a sole underwritten transaction assuming a \$30 million par amount. Underwriter's Counsel fee is capped at \$25,000 regardless of transaction size. Additionally, J.P. Morgan will make its proprietary "Deal Room" platform available to the Corporation at no additional charge to monitor orders.

	\$/Bond	\$ Amount
Average Takedown:	\$2.000	\$60,000
Management Fee:	\$0.000	\$0
Underwriter Expenses:	\$0.187	\$5,608
Underwriter's Counsel:	\$0.833	\$25,000
Total Underwriting Discount:	\$3.020	\$90,608

Underwriter Expenses Detail		
DALCOMP/ IPREO	\$0.079	\$2,377
Federal Funds (Day Loan)	\$0.025	\$750
CUSIP Fees	\$0.042	\$1,256
DTC	\$0.033	\$975
DAC Continuing Disclosure	\$0.008	\$250
	\$0.187	\$5,608

We appreciate the opportunity to revise our fee proposal and thank you for your consideration. Please do not hesitate to contact us with any questions or for additional information.

Sincerely,

Kai ( P.Kat

Kevin Plunkett Executive Director Head of Higher Education (212) 270-7036 383 Madison Avenue, Floor 3 New York, NY 10179 kevin.plunkett@jpmorgan.com

Marcellery

Mark Weinberg Executive Director Florida Coverage (407) 236-7484 450 S. Orange Ave, Floor 10 Orlando, FL 32801 mark.h.weinberg@jpmorgan.com

Zoe Knapke Vice President Higher Education Coverage (212) 834-5845 383 Madison Avenue, Floor 3 New York, NY 10179 zoe.e.knapke@jpmorgan.com

Ζ